

PT. PELAYARAN NASIONAL BINA BUANA RAYA TBK

# PUBLIC EXPOSE

23 JUNI 2026



# DISCLAIMER

[www.bbr.co.id](http://www.bbr.co.id)

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**This presentation may contain forward-looking statements that involve risks and uncertainties. Actual future performance and outcomes may differ materially from those described in the forward-looking statements as a result of risks, uncertainties, and assumptions.**

**The Company urges stakeholders to use this information wisely.**



# PUBLIC EXPOSE RULES

1.

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Participants are required to write  
Participants Name and their  
institution.  
(example : Budi – Koran Kontan)

2.

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For this Public Expose, the raise  
hand, chat, video and audio  
functions of all participants are  
disabled.

3.

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Questions and suggestions may be  
submitted through the chat and Q&A  
function, stating your name and  
institution. Anonymous questions will  
not be answered.

4.

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Moderator will select questions  
and the answers will be given  
live.

5.

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Questions or suggestions can be  
submitted to email at  
[lapor@bbr.co.id](mailto:lapor@bbr.co.id)





PT PELAYARAN NASIONAL BINA BUANA RAYA TBK

# ANNUAL REPORT DAN SUSTAINABILITY REPORT



PT PELAYARAN NASIONAL BINA BUANA RAYA TBK

# AGENDA

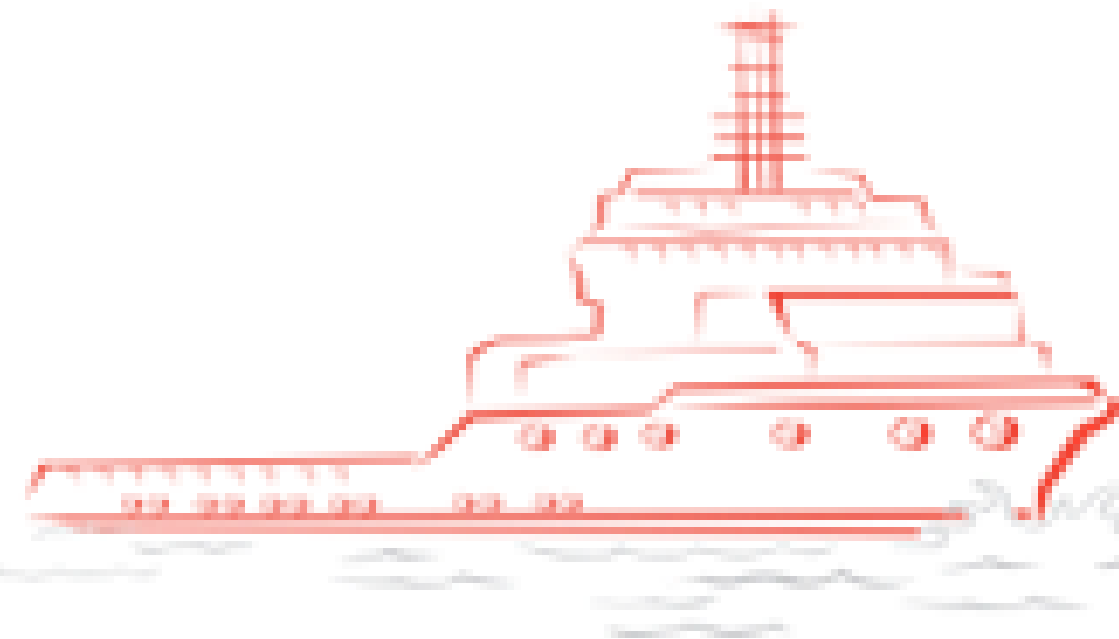


**COMPANY  
OVERVIEW**

**FINANCIAL  
PERFORMANCE**

**INDUSTRY  
PROSPECTS**

# COMPANY OVERVIEW



- 1998** Incorporated on February 7th by providing agency services
- 2005** Implementation of Cabotage principle, The Company started acquiring and operating its own fleet of vessel
- 2011** Marco Polo Group entered as a shareholder and the Company started its chartering of OSV
- 2013** Conducting an Initial Public Offering of Shares on January 9
- 2014** Perform Limited Public Offering I With the preemptive right.
- 2022** Perform Limited Public Offering II with pre-emptive rights on February 15, 2022



# THE COMPANY'S BOARD STRUCTURE

Board of Commissioner

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**LATIP**

President Commissioner



**KUKUH KOMANDOKO**

Independent Commissioner



# THE COMPANY'S BOARD STRUCTURE

Board of Director

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**NA'IM MACHZYUMI**

President Director

**LIE LY**

Director

**SEAN LEE YUN FENG**

Director

# BUSINESS SEGMENT

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PT PELAYARAN NASIONAL BINA BUANA RAYA TBK

1.

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The Company has 2 business segments : the Offshore Support Vessel Segment and the Self-Propelled Barge Vessel Segment

2.

Currently, the Company owns:

- 1 unit of Self-Propelled Barge
- 4 units of Offshore Support Vessels

3.

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The Company has acquired 1 additional Offshore Support Vessel, which is scheduled for delivery in July 2026

## OFFSHORE SUPPORT VESSEL



The Company supports comprehensive offshore operations, including rig moves, anchor handling, and the transportation of various offshore drilling supplies such as drilling equipment, drill strings, drill rods, pipes, and crew provisions. Furthermore, it supports remotely operated vehicles (ROVs), offshore wind farm installations, and port cranes.

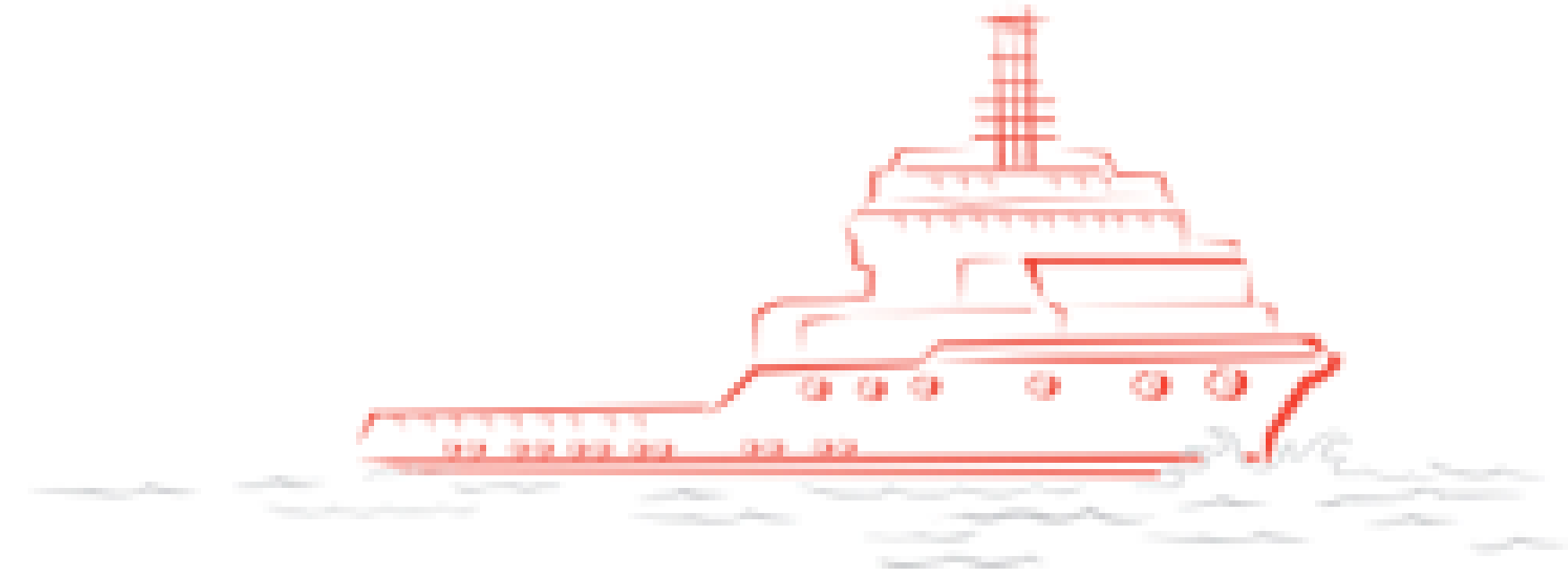
## SELF PROPELLED BARGE VESSEL



The Company charters vessels to customers on a voyage charter basis, providing transportation services for mining commodities such as coal, granite, and sand. These services are executed via transshipment or through river and coastal routes (excluding intercontinental shipping).

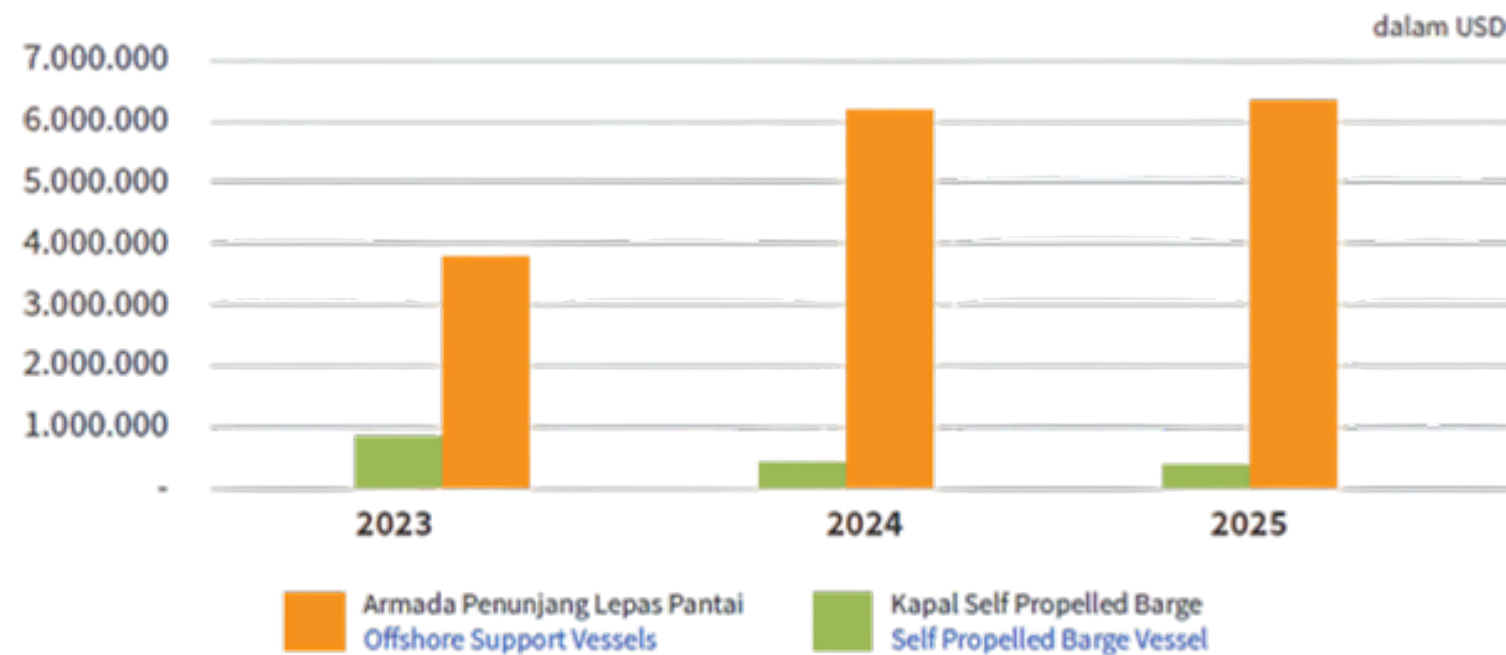
JUNI 23, 2026

# FINANCIAL PERFORMANCE



## LABA (RUGI) BRUTO PER SEGMENT USAHA GROSS PROFIT (LOSS) PER BUSINESS SEGMENT

in USD



### 2023

Self Propelled Barge Vessels : **858.026**  
Offshore Support Vessels : **3.807.580**

### 2024

Self Propelled Barge Vessels : **380.942**  
Offshore Support Vessels : **6.199.353**

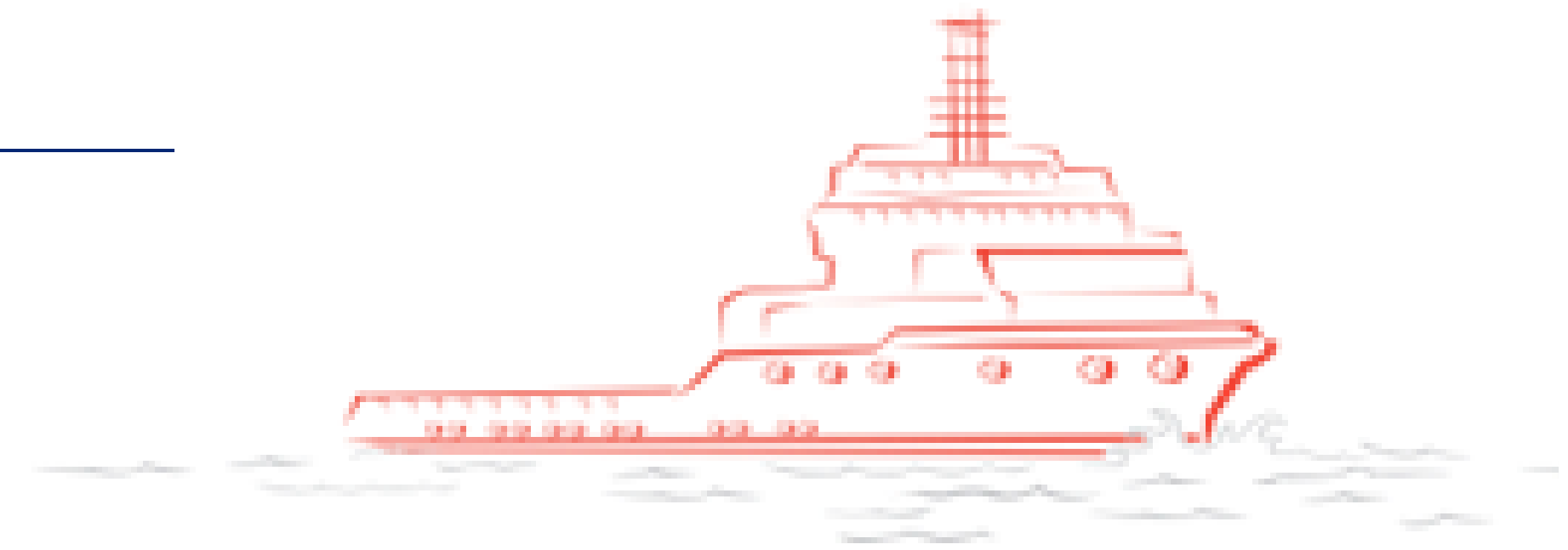
### 2025

Self Propelled Barge Vessels : **358.111**  
Offshore Support Vessels : **6.294.438**



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# FINANCIAL PERFORMANCE 2025

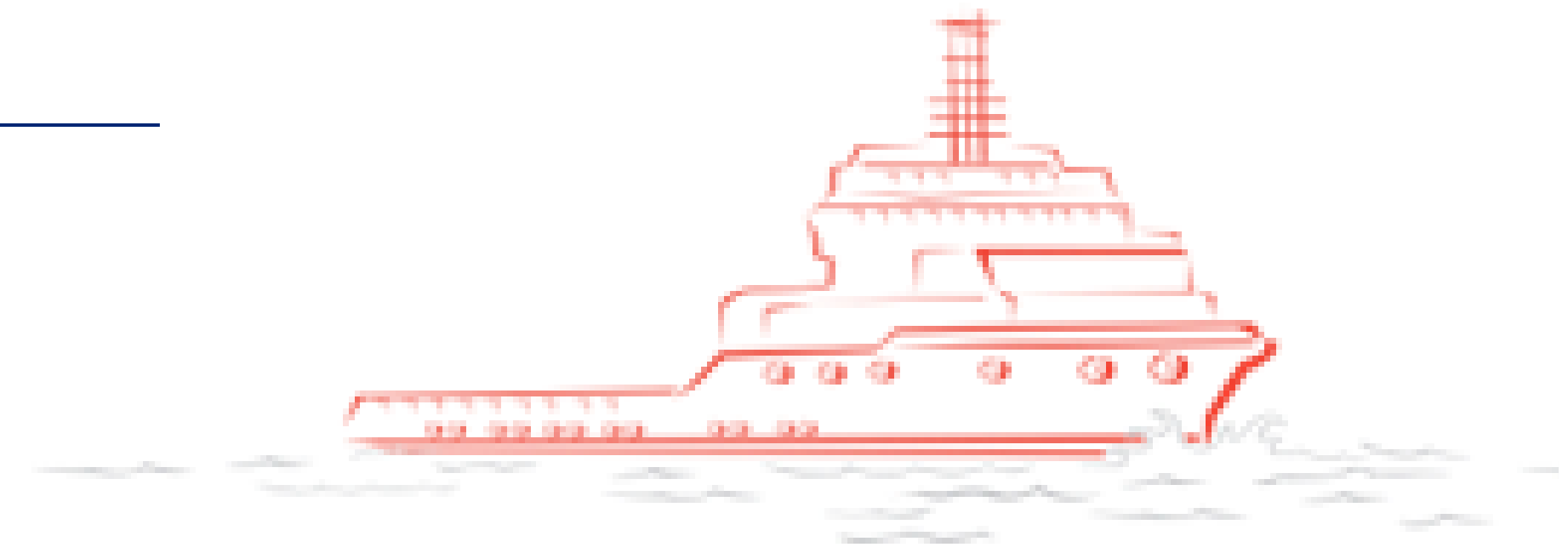


in thousand USD	2025	2024	%
Revenue	13.818.874	13.430.614	2,8%
Gross Profit	6.652.549	6.500.295	2,3%
Net Profit	6.269.701	8.233.506	-23,8%
Gross Profit Margin	48,1%	48,4%	-0,3%
Net Profit Margin	45,4%	61,3%	-15,9%



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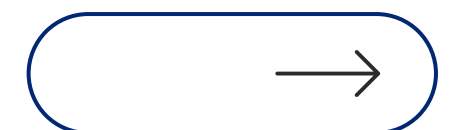
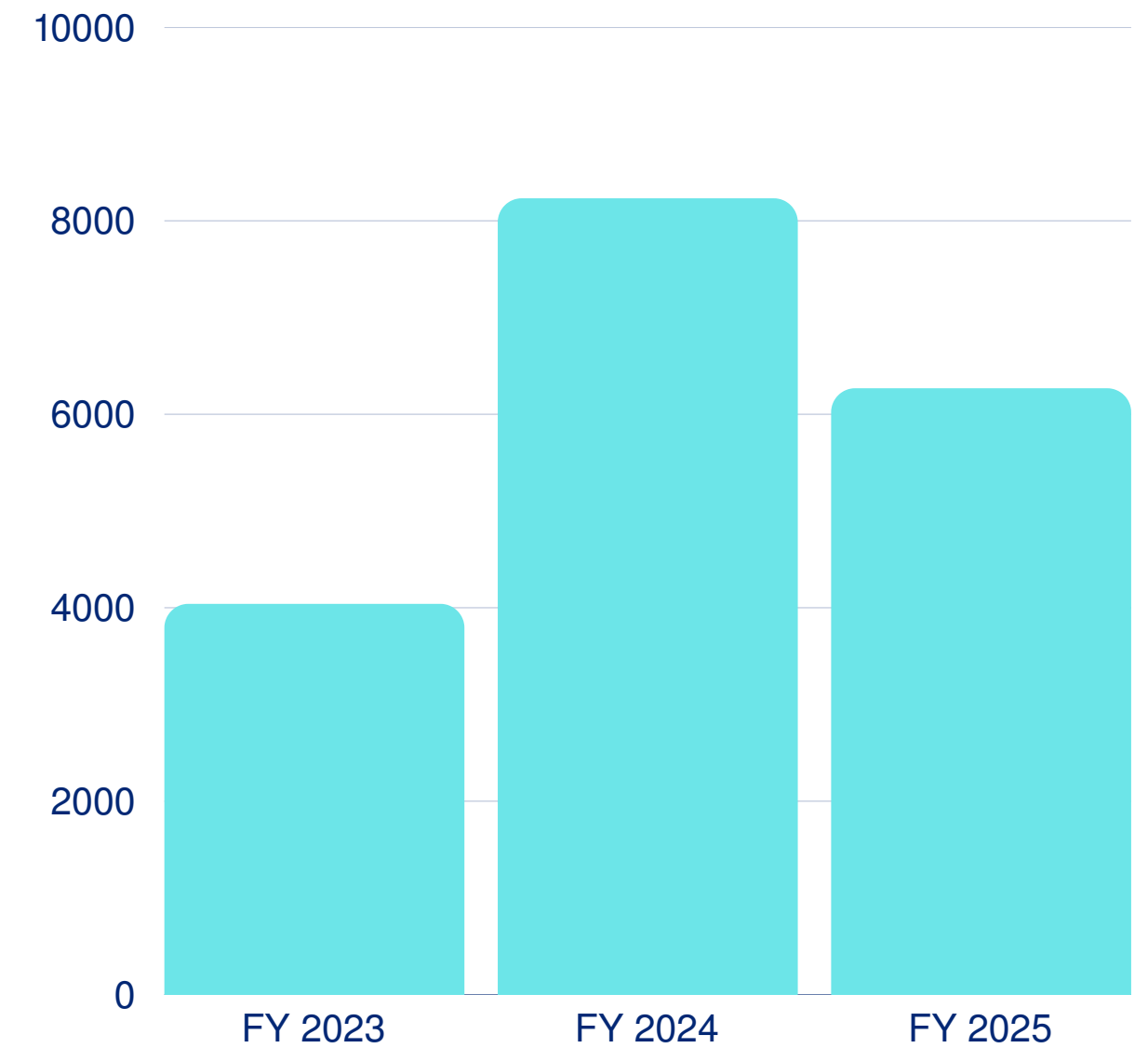
# FINANCIAL PERFORMANCE 2025



in Thousand USD	2025	2024	%
<b>Current Assets</b>	16.747.858	12.968.871	29%
<b>Non Current Assets</b>	32.073.908	30.293.798	5,9%
<b>Total Assets</b>	<b>48.821.766</b>	<b>43.262.669</b>	<b>12,8%</b>
<b>Current Liabilities</b>	2.217.001	1.925.626	15,1%
<b>Non Current Liabilities</b>	2.334.674	3.337.880	-30%
<b>Total Liabilities</b>	<b>4.551.675</b>	<b>5.263.506</b>	<b>-13,5%</b>
<b>Total Equity</b>	<b>44.270.091</b>	<b>37.999.163</b>	<b>16,5%</b>
<b>Total Liabilities and Equity</b>	<b>48.821.766</b>	<b>43.262.669</b>	<b>12,8%</b>

# THE COMPANY'S PROFIT FY 2023-2025

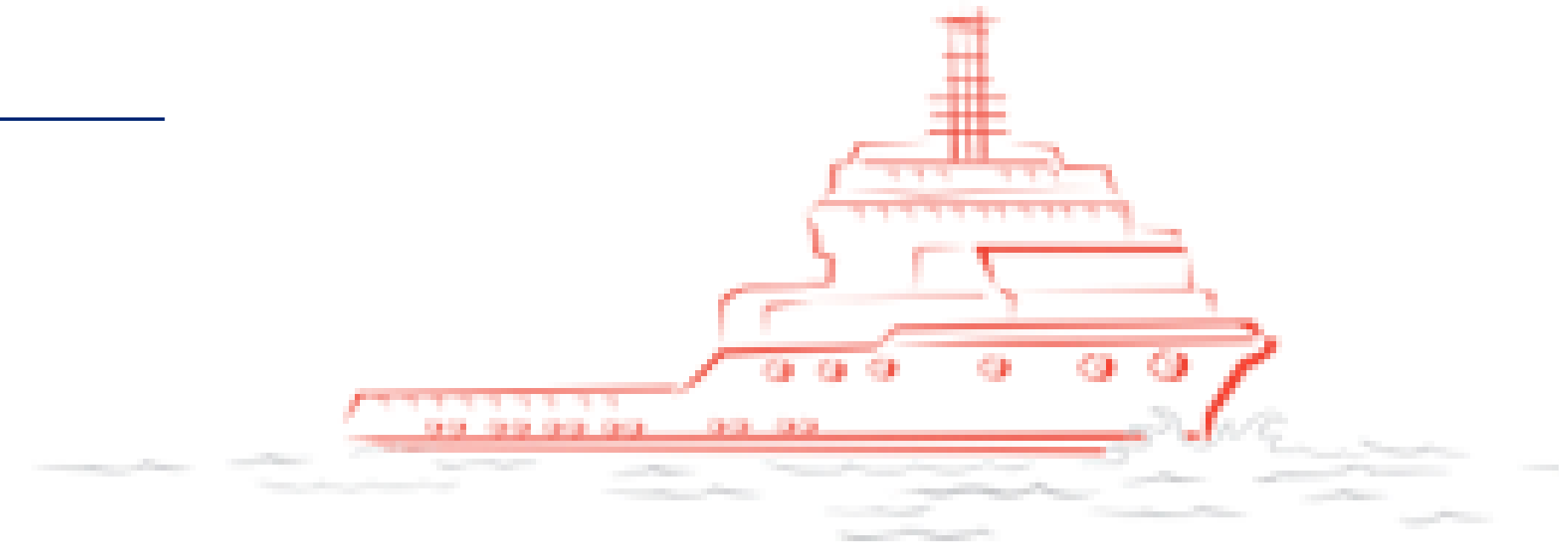
in Thousand USD





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# PROJECTION 2026



in Thousand USD

2026

2025

%

Revenue

13.857.359

13.818.874

0,2%

Gross Profit

6.953.626

6.652.549

4,5%

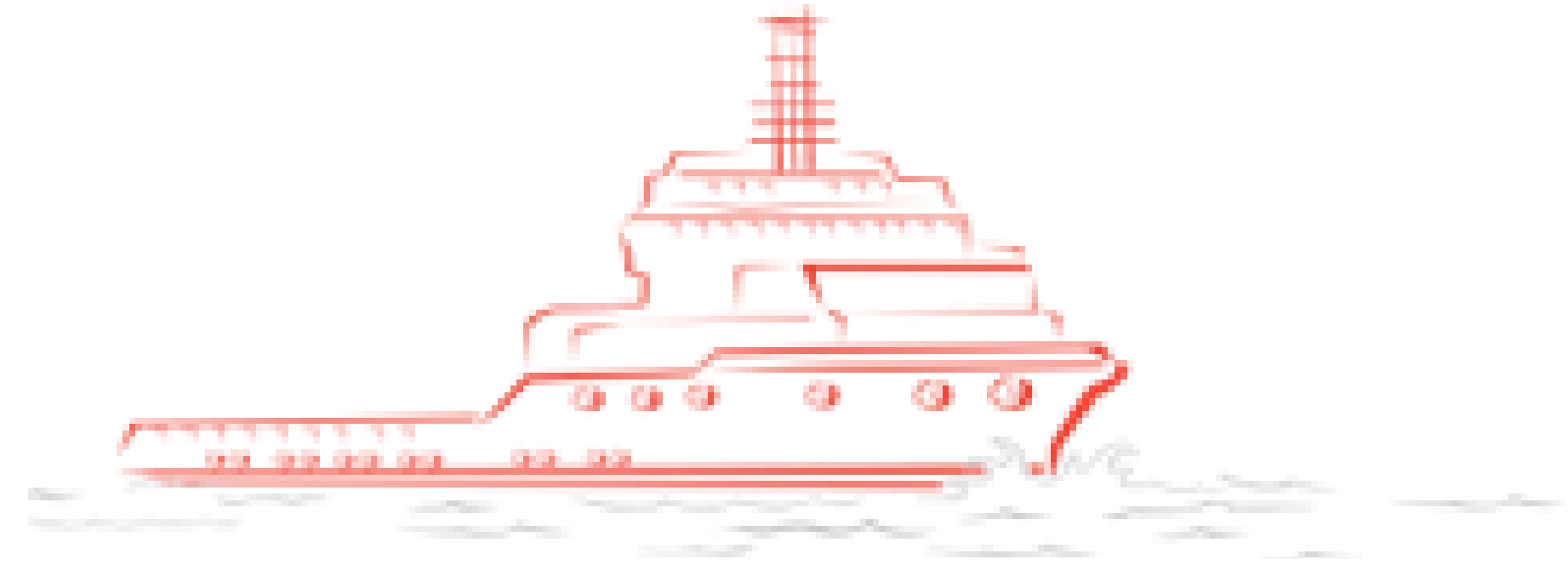
Net Profit

6.875.818

6.629.701

3,7%

# INDUSTRY PROSPECT 2026



The Government of Indonesia is continuously driving the increase of national oil and gas production to decrease dependence on energy imports, which could potentially generate opportunities for offshore support service providers

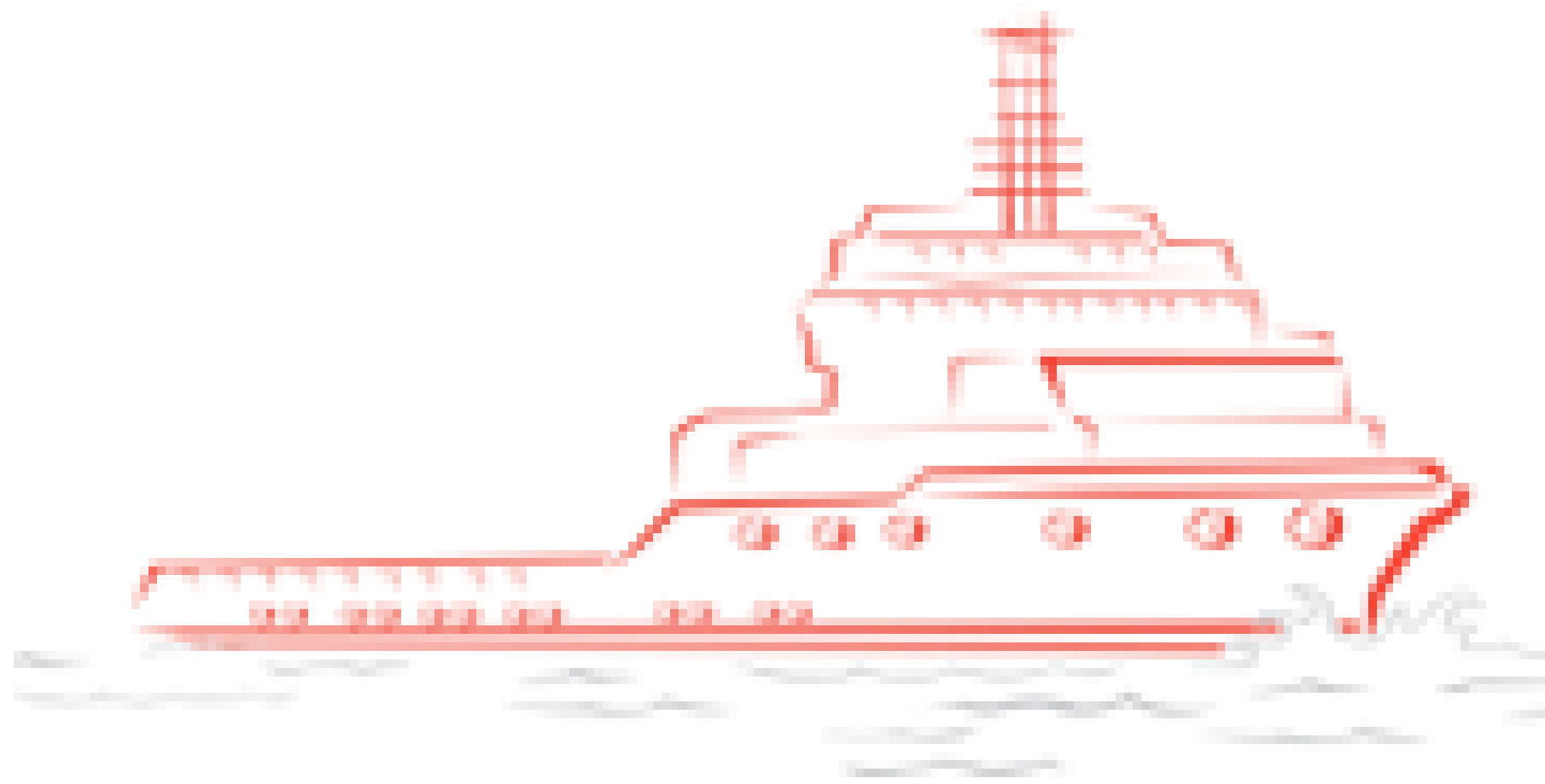


Growth in offshore investment to support vessel demand will drive up offshore vessel rates due to limited supply



Decarbonization trends and sustainability demands are driving the offshore industry to transition toward more efficient, modern, and environmentally friendly fleets





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# BUSINESS PLAN

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## 2026

### ***Fleet Renewal***

The Company plans to undertake a fleet renewal by selling older vessels and replacing them with new ones

### ***Fleet Expansion***

The Company will expand its fleet by adding one PSV to boost revenue and capture available market opportunities

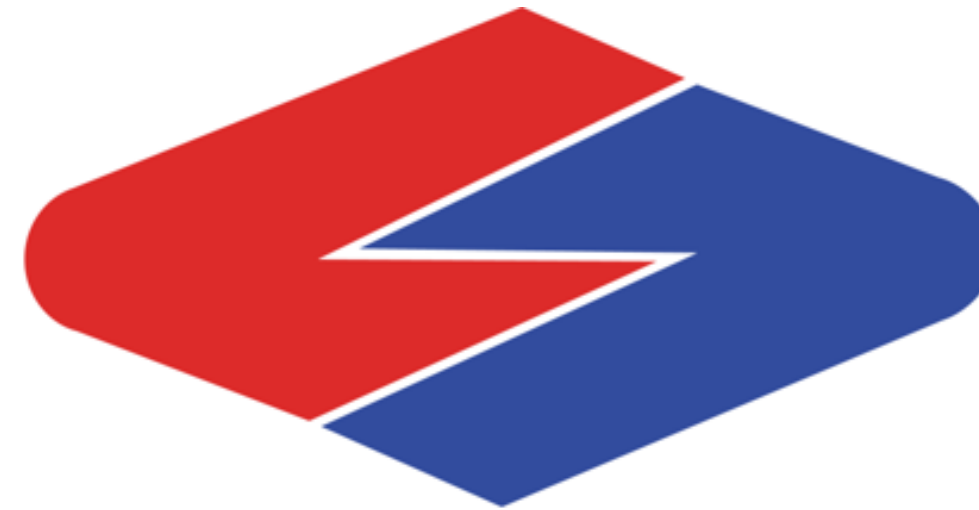
### ***Maintaining Customer Loyalty***

Strengthening relationships with existing customers and fostering new partnerships by delivering superior, reliable, and responsive service quality. Serving customer needs and proactively meeting their evolving requirements. Welcoming customer feedback to identify areas for improvement and seek opportunities to innovate.



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# CUSTOMER



*SYNERGY MARINE (M) SDN BHD*



**MEDCOENERGI**



PT PELAYARAN BAHTERA ADHIGUNA



**PT PELAYARAN NASIONAL BINA BUANA RAYA TBK**

# **QUESTION AND ANSWER SECTION**

PUBLIC EXPOSE 2026

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PT Pelayaran Nasional Bina Buana Raya Tbk  
Menara Batavia Tower 26th Floor, Suite 01  
Jalan KH. Mas Mansyur Kav. 126  
Jakarta 10220  
Phone: +62-21 29529461  
Website: [www.bbr.co.id](http://www.bbr.co.id)

# **THANK YOU**